



NOV. 6-7, 2017

AGRICULTURE EXPORTING: HAVE FINANCING QUESTIONS? GET ANSWERS!

Exports play an important role in California's economy and they could play an important role in the future of your company.

Find out how to use these tools to improve your global competitiveness and protect your foreign receivables.

Led by trade-operations experts and purposely designed to be smaller in size to encourage an interactive and engaging workshop!

The workshop will cover financial products and viable approaches to financing the export of agricultural-related products:

- Loans to Exporters: Sources of Funding and How-To's on qualification
- Buyer Financing Options
- Contract / Payment Structures in Export Transactions
- Payment Risk Mitigation Techniques
- U.S. Government Assistance Available
- How I Obtained the Export Financing Needed to Become Successful
- Special Bonus: Ask the Experts in One-On-One counseling!

Nov. 6, 2017

Fresno

Nov. 7, 2017

Bakersfield

EVENT SPONSORS

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**CREDIT MANAGEMENT
ASSOCIATION**

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Questions? Email:

megan@syvconsulting.com

TWO LOCATIONS!

FRESNO: NOVEMBER 6, 2017

8:30AM to 12:30 PM

USEAC at 801 R Street, Suite #201

Fresno, CA 93721

[Click here to register for Fresno Event](#)

BAKERSFIELD, NOV. 7, 2017

8:30AM to 12:30PM

California State University Bakersfield

9001 Stockdale Hwy Bakersfield CA 93311

[Click here to register for Bakersfield Event](#)

Breakfast and Lunch sponsored by Rabobank

EVENT SPEAKERS

- Jonathan Doster, Credit Program Division Foreign Agricultural Service
- Jerry Tyler, Heart of Nature, Manufacturer
- David Habib, International Trade Attorney
- Brett Tarnet, Payment Risk Management Specialist
- Luiz F. Vilera, Rabobank
- Ex-Im Bank
- Small Business Administration

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