



## **Commercial Service User Fees**

### **Standardized Services**

Connecting you to business opportunities in markets around the world as fast and efficiently as possible means consistent, simplified fees<sup>1</sup> for our core services:

#### **Gold Key Service – matchmaking appointments**

- SME<sup>2</sup> = \$700 (+\$300 for 2nd day of appointments)
- New SME Client<sup>3</sup> = \$350 (+\$300 for 2nd day of appointments)
- Large Enterprise = \$2,300 (+\$1,000 for 2nd day of appointments)

#### **Initial Market Check – market potential assessment**

- SME<sup>2</sup> = \$450
- New SME Client<sup>3</sup> = \$225
- Large Enterprise = \$1,280

#### **International Company Profile – background check**

- SME<sup>2</sup> = \$600
- New SME Client<sup>3</sup> = \$350
- Large Enterprise Fee = \$900

#### **International Partner Search – prescreened business contacts**

- SME<sup>2</sup> = \$550
- New SME Client<sup>3</sup> = \$350
- Large Enterprise Fee = \$1,400

#### **Featured U.S. Exporters – overseas web promotion**

- SME<sup>2</sup> = \$150
- New SME Client<sup>3</sup> = \$75
- Large Enterprise Fee = \$300

## **Business Service Provider – web listing of export services**

- SME2 = \$300
- Large Enterprise Fee = \$600

## **Customized Services**

In addition to our standardized services, we can tailor our assistance to best meet your unique **events** (product launches, technical seminars, etc.) and other **market entry/expansion** success depending on your company's size and the level of effort/costs involved:

- SME2 = \$28 per staff hour + any direct costs
- Large Enterprise = \$80 per staff hour + any direct costs

## **Certified Trade Mission or Facilitated Investment Mission**

When supporting Trade/Investment Missions organized by U.S. Economic Development Organization

- Matchmaking Appointments Arranged for Participants SME = \$700 (+\$300 for 2nd day of appointments) Large Enterprise = \$2,300 (+\$1,000 for 2nd day of appointments)
- All Other Activities Performed by CS Staff (such as conducting a market briefing, arranging meetings, etc.)
- Any Direct Costs; including, but not limited to: Transportation (cost varies by location) Promotional Materials (cost varies by location) Please ensure the format of all materials is consistent with the format of the mission materials.

For more information on the fees charged for our services, please [contact a U.S. Export Assistance Center](#)

## **Exemptions**

**Canada** - fee for Gold Key Service when an Alternative Service Provider must be used

- SME = \$1,500
- New SME Client = \$1,500
- Large Enterprise = \$2,300

**Chile** - additional \$200 fee for Gold Key Service (at the discretion of the client for expenses associated with the mission)

- SME = \$900 (+\$300 for 2nd day of appointments)
- New SME Client = \$550 (+\$300 for 2nd day of appointments)
- Large Enterprise = \$2,500 (+\$1,000 for 2nd day of appointments)

**China** - International Partner Search is no longer offered

**Japan** - International Partner Search and Business Service Provider are no longer offered

Service Delay

CS Japan may experience service delays of 3 weeks beyond CS's standardized delivery times due to an unusually heavy workload and personnel changes. The existing staff members are doing their best to meet the deadline.

**Macau** - additional \$165 fee for International Company Profile

- SME = \$765

- New SME Client = \$515
- Large Enterprise Fee = \$1,220

**Macau** - delivery time for International Company Profile is 4 weeks/28 business days

**Mexico** - additional \$250 fee for Gold Key Service (at the discretion of the client for expenses: appointments)

- SME = \$950 (+\$300 for 2nd day of appointments)
- New SME Client = \$600 (+\$300 for 2nd day of appointments)
- Large Enterprise = \$2,550 (+\$1,000 for 2nd day of appointments)

**Pakistan** - Gold Key Service is not currently offered due to travel restrictions

**Saudi Arabia** - International Partner Search is no longer offered

**Ukraine** - fees temporarily reduced for Business Service Provider

- SME = \$150
- Large Enterprise Fee = \$300

**Uruguay** – currently not offering services due to lack of staff.

**Vietnam** – International Partner Search is no longer offered

#### Service Delay

CS Vietnam may experience significant service delays over at least the next year due to losing global hiring freeze. Although it is expected to fill the positions in the future, budget and hiring the meantime, the remaining staff are doing their best to deliver as many services as possible an outside contractor to help keep up with client demand. Standardized fees for CS services quality control role to ensure that deliverables provided to clients meet CS standards. In addition service cannot be delivered by Post in the client's desired timeframe.

*1 Valid until 9/30/16. Additional fees may be required to cover the costs for interpretation, tr*

*2 Small & Medium-Sized Enterprise (SME) is defined as a firm with 500 or fewer employees.*

*3 SMEs that are new clients of the Commercial Service are eligible to receive their first stand*